



I have known Bill Howell for over 15 years and have utilized HAI Advisors for real estate transactions. I know Bill to be a person of great integrity, capacity and someone with a deep breadth of experience in the acquisition, management, asset management and disposition of a variety of real estate assets. I have seen him be successful in various economic environments. Our experience with Mr. Howell has shown him to be a person of transparency and someone with a thoughtful, strategic decision making mindset that always puts the client's needs first and foremost in his decision making.



Richmond S. McCoy
President & CEO/CIO